Real e-State

An electronic newsletter for real estate professionals

From the desk of: The Real e-ditor



Time for a short rewind:

- ✓ Barack Obama is nominated as the first-ever African American major party candidate for President of the United States. and he leads in the polls.
- ✓ Congress approves \$85 Billion bailout of AIG.
- √ 158 year old investment bank, Lehman Brothers, files for Bankruptcy falling victim to sub-prime crisis.
- ✓ Financial markets meltdown results in passage of a \$700 Billion Wall Street rescue package.
- ✓ Sarah Palin is nominated as the first-ever female Republican Vice Presidential candidate.
- ✓ General Motors in merger talks with Chrysler; CEO says bankruptcy is not an option.
- ✓ Federal government will spend \$125 Billion to partially nationalize nine of the country's largest banks, including Citigroup, JP-Morgan Chase, Bank of America and Wells Fargo.
- ✓ Kwame Kilpatrick is indicted on felony charges and resigns as Mayor of the City of Detroit.
- ✓ The Dow Jones Industrial Average suffers its worst and second-worst single-day point declines in history.
- ✓ Gasoline prices spike at more than \$4.25 per gallon, but now is under \$3.00 per gallon.
- ✓ O.J. Simpson convicted on 12 felony counts.

What do all of these headline grabbing events have in common? They have all occurred in just the 90 days since publication of our last e-Newsletter!

Whether you are a Republican or Democrat, black or white, male or female, there is one thing we can all agree on... Change is coming! And with change, comes uncertainty. Obviously, we are dealing with unprecedented shocks to our economy. At Maddin Hauser we are working hard to understand the Emergency Economic Stabilization Act and other recent legislation and events, their impact on the marketplace and you, and to predict how our clients will be able to survive and take advantage of the inevitable opportunities that will arise once the economy stabilizes. Already, CoStar Advisor is predicting a possible "sales frenzy" once lenders and sellers re-price assets at steep discounts and investors move in to snatch up distressed properties at bargain prices.

So, despite the inevitable changes that are coming, one thing will remain unchanged: You can continue to rely on Maddin Hauser for sound advice and wise counse in these turbulent times.

CITY OF DETROIT MAYORAL RACE: WHO'S WHO

BY: LINDSAY A. JERABEK

Eighteen candidates will compete to fill the remainder of Kwame Kilpatrick's abbreviated second term in office as the Mayor of the City of Detroit. The term ends on December 31. Freman Hendrix 2009. Following the February 24, 2009 primary, the two top-voted candidates will advance to the May 5, 2009 special election. On the heels of the tumultuous Kilpatrick administration, and despite a price tag of approximately \$3 million, the Detroit City Council voted unanimously to hold this special election.1 No matter what the result is, these candidates might not want to hang up their campaigning hats in May, as the November 2009 election for the regular 4-year term will be right around the corner. From an NBA Hall of Famer to a private security officer, here's a look at the "Who's Who" of Detroit's mayoral race.²

THE ANTICIPATED **FRONTRUNNERS**

Dave Bing

Age 64. President of The Bing Group auto supply company. Detroit Pistons Hall of Famer.

Kenneth Cockrel, Jr.

Age 42. Interim City of Detroit Mayor. Detroit City Council member since 1997. Elected President of Detroit City Council in 2005.

Warren Evans

Sheriff of Age 59. Wayne County since 2003 and up for reelection November 4, 2008. Former Wayne County administrator.

Age 58. Former deputy mayor. Chief of government relations at Eastern Michigan University. Received more votes than the incumbent Kilpatrick in the 2005 mayoral primary, but finished second to Kilpatrick in the runoff.

Nicholas Hood III

Age 56. Yale University graduate. Minister of Plymouth United Church of Christ. Twoterm Detroit City Council member. Ran for mayor in 2001.

Sharon McPhail

Age 59. Former assistant U.S. attorney and general counsel to Kilpatrick. Detroit City

MICHIGAN SUPREME COURT UPHOLDS EXCLUSION OF "GENERAL EFFECTS" DAMAGES FROM CONDEMNATION AWARDS

BY: KASTURI BAGCHI

Court protected our vulnerable state treasury value." MDOT appealed to the Michigan the foregoing, the Court concluded that at from overwhelming damages claims as- Supreme Court. serted in condemnation cases. In Michigan Dep't of Transportation v. Tomkins, the Michigan Supreme Court upheld the consti- statutory interpretation, the Michigan Sututionality of MCL 213.70(2) of the Uniform preme Court noted that Section 213.70(2) of the UCPA is in fact constitutional. Condemnation Procedures Act ("UCPA") the UCPA clearly and unambiguously states: which excludes consideration of "general "The general effects of a project for which effects" felt by the public at large in the cal-property is taken...that in varying degrees way: culation of "just compensation" to be are experienced by the general public or by awarded to property owners from whom property owners from whom no property is property is taken. Case No. 132983 (Mich. taken, shall not be considered in determining June 11, 2008).

of Transportation ("MDOT"), determined that pensation" under the Constitution versus the it was necessary to take a strip of Tomkins' [UCPA] statute which would provide a basis land in order to construct one of the many for overcoming the presumption of constituelevated overpasses along the M-6 road tionality. This required an analysis as to project. Tomkins rejected MDOT's initial whether the phrase "just compensation" was offer of \$4,200.00 for the land and MDOT deemed to include damages for general efcommenced condemnation proceedings fects by those "sophisticated in the law when under the UCPA. Experts for both parties [the

was \$3,800.00, but Tomkins also demanded recovery of an additional \$48,200.00 in damages suffered by the balance of his property due to "dust, dirt, noise, vibration, and smell" of the nearby M-6 project near Grand rapids. Relying on MCL 213.70(2) of the UCPA, the circuit court granted MDOT's motion to exclude any evidence of "general effects" damages and subsequently entered a judgment awarding Tomkins \$3,800.00 as full compensation for the taking and

statutory attorney fees and interest. The generally by the public." [citations omitted] Court of Appeals, however, found that the The Court also turned to the writings of Jusstatutory exclusion of "general effects" dam- tice Thomas M. Cooley for guidance. 1 Cooages in MCL 213.70(2) contradicted the es- ley, The General Principles of Constitutional tablished meaning of "just compensation" Law in the United States of America (1880), under Article 10, Section 2 of the Constitu- p.337. Cooley wrote that the scope of dam-

Recently the Michigan Supreme sideration of all factors "relevant to market ages felt generally by the public. Based on

Applying the established rules of just compensation." [citation omitted] The Court then focused on whether a conflict In Tomkins, Michigan Department existed between the definition of "just com-Constitution]...was ratified agreed that the fair market value of the land 1963." [citation omitted] The Court found no

> case law prior to 1963 on point. While the pre-1963 cases cited by Tomkins suggest a flexible approach to ing parcel, and not effects that were felt

tion of Michigan of 1963 which requires con- ages for a partial taking did not include dam-

the time the Constitution was adopted, there was no evidence to suggest that "just compensation" included "general effects" damages and thereby held that MCL 213.70(2) of

If the Court had ruled the other

...[an] "illogical outcome...results... when neighboring property owners suffer the same "general effects" damages but only one has experienced a partial taking. Presumably, only the property owner who suffered the partial taking, of even the smallest portion of property, can be compensated... while the next door neighbor, suffering the same "general effects" damages, gets nothing. Certainly that result is an affront to principles of common sense and equity...because it leaves one property owner in a better position than his neighbor for a common harm." [citation omitted]

The Court's refusal to include damages, "none of "general effects" damages from condemnathese cases explicitly tion awards is very reassuring to the State of endorses the principle Michigan. On February 27, 2008, just a few that 'general effects' months prior to this ruling, Governor Grandamages are com- holm announced the acceleration of thirtypensable in a partial four road projects from the 2009 construction taking. Instead, these season to 2008 in an effort to create more cases appeared to jobs in the current year. Had the Court ruled focus on diminution or the other way, Michigan's already depleted severance damages coffers could have been completely overthat were specific and whelmed by "general effects" damage claims unique to the remain- as a result of those road projects.

> "It's much more profitable to sell investment advice than to follow it."

> > ~Author Unknown

THE EMERGENCY ECONOMIC STABILIZATION ACT A BRIEF ORIENTATION

BY: BRIAN A. NETTLEINGHAM

You cannot look at a newspaper or magazine, turn on the television or tune in your radio these days without hearing about the \$700 billion bailout contained in the recently enacted Emergency Economic Stabilization Act (the "Act"). While the Act spans hundreds of pages, the following is a brief overview of some of the Act's key provisions:

- The Act creates a new department within the Department of Treasury referred to as the "Office of Financial Stability" ("OFS"), which is currently led by Interim Secretary Neel Kashkari.
- The Act provides Treasury/OFS with several tools for addressing the current economic crisis, including:
- of a. Creation the "Troubled **Asset** Relief Program" (the "TARP") under which Treasury will "mortgage buy based assets" from "financial institu-

tions", the definitions of which are extremely broad. The definition of "mortgage based assets" includes mortgage backed securities (including Certified Debt Obligations) and whole mortgages. The Act also allows Treasury to

purchase "troubled assets" ("Troubled Assets") that are not "mortgage related". As a result, we may see the purchase of other sorts of debt instruments (such as car loans).

i. Although initial media reporting focused heavily on the purchase of mortgage based Troubled Assets, the purchase program will take time to implement. Initially, the Treasury must create a method for valuing and purchasing Troubled Assets, and valuation of these types of assets has been a fundamental problem for financial institutions. The Act requires that Treasury issue written guidelines

regarding its plans for purchasing Troubled Assets within the earlier of: (a) two business days following the first purchase of troubled assets; or (b) forty-five days from enactment. The guidelines will describe the mechanisms for purchasing Troubled Assets, methods for pricing and valuing Troubled Assets, procedures for se-

lecting asset managers and criteria for identifying troubled assets for purchase. The Act also provides, however, that establishment of these policies and procedures should not delay commencement of the TARP. Indeed, Treasury has already issued

- guidelines regarding the selection of Asset Managers, applications for which were due in early October.
- ii. The Act authorizes Treasury to purchase \$700 billion in Troubled Assets. \$250 billion of which can be outstanding at any one time. That amount can increase to \$350 billion upon the President's certification that the additional \$100 billion is needed. Upon the President's further certification, the amount allowed to be outstanding can then be increased to the full \$700 billion.
- b. Creation of an Equity Purchase Program, under which the Treasury will purchase equity interests in financial institutions.
- c. Creation of executive compensation and corporate governance requirements for participating financial institutions, including anti-Golden Parachute rules for such institutions and other limitations on executive bonuses.
- d. Creation of a Troubled Assets Insurance Fund, under which Treasury may guarantee the timely payment of principal and interest on certain Troubled Assets.

See **EESA** on Page 4

PRESS RELEASE

SOUTHFIELD, Mich. - October 10, 2008 - As a counsel including litigation support for loan serresult of the recently enacted Federal Emergency vicers; provide advice regarding regulations and Economic Stabilization Act (EESA), Maddin, Hauser, Wartell, Roth & Heller, P.C. today announced the organization of a new Distressed Real Estate Asset Group, comprised of attorneys from its Real Estate, Litigation, and Mortgage EESA; and provide advice regarding entering into Lending Groups. Firm Shareholders Martin Frenkel, John Jacobs, and Brian Nettleingham will lead Financial Stability or its contractors. the new practice group. Attorneys in this practice group, with assistance from other attorneys in the "The current state of the financial industry has firm's related groups such as Real Estate, Litigation, and Banking, will represent and advise local and national lending institutions, private lenders, diate need of counsel and our firm quickly reacted businesses, developers and investors in a variety to the demand caused by extraordinary economic have played a central role in negotiating and draftof areas, including the EESA's scope and applica- conditions." tion, together with the currently unfolding regulatory scheme. The group will also provide legal For more than 35 years, Maddin Hauser has ad-

laws governing lenders and servicers; provide due diligence with respect to mortgages and mortgage-related vehicles; provide advice regarding the purchase or sale of troubled assets under the service contracts with the newly formed Office of

dramatically affected our economy," said Frenkel. "Lenders, investors and businesses are in imme-

vised clients on real estate and banking matters, including transactions, regulatory matters, litigation and more recently, in matters regarding the impact of the EESA and other federal measures adopted to address the current economic climate. The firm represents mortgage companies in the origination, purchase, sale, and servicing of commercial and residential mortgage loans, and in the purchase and sale of mortgage companies and servicing portfolios.

Additionally, Maddin Hauser represents lenders, loan servicers and title insurance companies in finance related litigation. Maddin Hauser attorneys ing Michigan laws governing the licensing and regulation of mortgage companies and loan offi-

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"Everyone has the desire to win, but only champions have the desire to prepare."

~author unknown

Continued From MAYOR on Page 1

Council member 2002-2006.

Coleman A. Young II

Age 25. State Representative. Wayne State University student. Son of former Detroit Mayor Coleman A. Young.

OTHER CANDIDATES

Donald R. Bradley

Angelo Brown

Stanley Christmas

James Cole, Jr.

Frances Culver

Charles Easterly, Sr.

Joseph Warren Holt

Duane Montgomery

Brenda K. Sanders

Jerroll Sanders

D. Etta Wilcoxon

As we have all heard, but many are loathe to admit, as goes the City of Detroit, so goes the region. We all feel the impact of issues as diverse as the future of Cobo Hall and the ability to attract regional and national conventions, the safety and security of visitors, and the operation of the Detroit Water Board.

LET THE RACE BEGIN!

- ¹ Crain's Detroit Business, "Special Election Set for Detroit Mayor" dated September 16, 2008, available at http://www.crainsdetroit.com/article/20080916/F REE/809169989/1069&rssfeed=RSS01.
- ² The Detroit News, "Detroit Mayoral Race Draws Crowded Field" dated October 15. 2008. available at http://www.detnews.com/apps/pbcs.dll/article? AID=/20081015/METRO/810150388; WWJ 950 News Radio, "18 Candidates Vie for Detroit Mayor" dated October 14, 2008, available at http://www.wwj.com/18-Candidates-Vie-For-Detroit-Mayor/3136618.

Continued From **EESA** on Page 3

- e. Strengthening of foreclosure mitigation measures, which are intended to encourage servicers of underlying mortgages to take advantage of federal programs to minimize avoidable foreclosures.
- f. Commissioning of a study on mark-tomarket accounting requirements, and allowing the SEC to suspend Statement Number 157 of the Financial Accounting Standards Board (regarding mark-to-market accounting), as a response to concern that mark-to-market accounting requirements forced financial institutions to related capital assets, thereby conunder-capitalization.
- g. Creation of various oversight mechanisms, including a Special Inspector General for TARP and a Congressional Oversight Panel.

- h. Temporarily increasing FDIC deposit coverage for banks, and share coverage for credit unions, from \$100,000 to \$250,000, with coverage limits scheduled to revert back to pre-Act amounts after December 31, 2009.
- i. Changes in the treatment of gains and losses from the sale (or exchange) of certain preferred stock of Freddie Mac and Fannie Mae, under which "applicable financial institutions" may treat these gains and losses as "ordinary gains or losses" for federal income tax purposes.

The Act encompasses a broad reduce the value of their mortgage array of measures intended to address today's extraordinary economic conditributing to the institutions' current tions. As a result, Maddin Hauser has formed a new Distressed Real Estate Asset Group, comprised of attorneys from our Real Estate, Litigation, and Mortgage Lending Groups to assist our clients in navigating through the currently unfolding regulatory scheme.