



News & Moves for October 12, 2018

Awards & Honors

Steven D. Sallen Recognized in Top Attorneys of North America 2018-2019 Edition of Who's Who Directories



Maddin Hauser is pleased to announce that President and CEO **Steven D. Sallen** has been selected for inclusion in the Top Attorneys of North America 2018-2019 edition of The Who's Who Directories.

"My secret to success has been integrity, honesty and never compromising who I am as a person," said Sallen.

Joining the firm in 1983 as a law clerk, Sallen now serves as the firm's President and Chief Executive Officer, head of its Environmental Law Practice Group, and co-chairman of its Real Estate Practice Group. Concentrating his practice in the areas of real estate law, environmental law and corporate law, Sallen's clients include some of Michigan's most successful manufacturing firms, real estate developers, general contractors, and commercial real estate brokers.

Using his problem-solving approach to provide insight into business transaction issues, Sallen has written many publications including: "From Lemons to Lemonade: Successful Management of Lease Termination Negotiations Can Lead to New Opportunities for Commercial Property

Owners" (*Michigan Lawyers Weekly*, April 21, 2008) and "New IRS Rules for Lenders May Help Troubled Commercial Borrowers" (*Michigan Lawyers Weekly*, Nov. 2, 2009).

In 2009, Sallen developed the **Commission-Safe® Marketing Program**, a proven system of re-useable tools and checklists, training and consulting for commercial real estate brokers, making him a go-to resource for many of southeast Michigan's premier commercial brokers.

Sallen has been continuously selected by his peers for inclusion in the annual edition of *Best Lawyers in America*® since 2010 in the area of real estate law. He has also been named a Michigan *Super Lawyer*®, a Top Lawyer by *DBusiness Magazine*© and a Michigan Leading Lawyer.